



REALTOR COMMISSION POLICY

City of Green Bay, Wisconsin

The City of Green Bay will pay an 8% sales commission to any licensed real estate broker for lots sold in the I-43 Business Center when all of the following conditions are met:

- a) The signed offer to purchase is presented on form WB-13, Vacant Land Offer to Purchase form, approved by the Wisconsin Department of Regulation and Licensing.
- b) The ultimate buyer does not have a business or facility located in Brown County and is not a resident of Brown County at the time the offer is signed.*

*AMENDMENT 11/24/98: If the buyer *does* have a business or facility located in Brown County, or is a resident of Brown County, the Realtor will be paid a 4% sales commission.

- a) The final offer to purchase is accepted by the City Council and the deed or title conveyed to the buyer named on the offer to purchase.

The intent of this policy is to encourage Realtors to consider I-43 Business Center an option when working with their clients on potential sites in the area.

For more information about the City of Green Bay's I-43 Business Center, please contact:

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